

WHAT OUR CLIENTS SAY ABOUT US

"I believe that EGS brings both stability and confidence to the (electronic procurement) market. Suppliers have the assurance of a robust system supporting efficient and effective trading that will deliver benefits to both suppliers and purchasing organisations."

"The EGS system has enabled us to gain greater management insight into our purchasing, considerably reduce maverick spend, and enabled us to identify gaps in our contracts."

"People tend to think of eProcurement as just paper clips and stationery ... we've used the EGS system to order train tickets, face painting for kids, as well as baby massage classes."

DISCOVER MORE

To find out more about EGS, please email corporate@egsgroup.com or call EGS on **020 7539 2828** and ask to speak to our corporate team.

ABOUT EGS

EGS is a private limited company. Our major corporate shareholder is Frontiers Capital, a dynamic Private Equity company that focuses investment on fast-growing technology companies such as EGS.

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- > Strengthen business control
- > Achieve huge savings
- > Make better decisions
- > Get started quickly



Spend Management Solutions

Founded in 2000, EGS is a leading provider of Spend Management solutions and the most successful business of its kind in Europe. More than 40,000 users across 150 organisations trust our solutions to manage around £1 billion of annual spend.

Our customers range from large councils, universities and police forces, through to research organisations and commercial enterprises.

EGS enables its customers to automate and control the way they procure goods and services, so they can save money, increase profits and be more responsive to new market opportunities.



OUR SOLUTIONS

Our Spend Management solutions deliver savings and compliance at every step of the supply chain: from sourcing and contract management, through to procurement, eInvoicing and payment.

We provide the following solutions for our customers:

eSourcing & Contract Management: Tendering, e-auctions and optimised contracts

Supplier Management: Making every suppliers' products & services available electronically to our customers

eProcurement: Online marketplaces with massively reduced transaction costs

Electronic Invoice Management: Enormous savings through process automation

Spend Analysis: Intuitive 'boardroom-ready' facts for better decision-making

FMS/ERP Integration: Seamless links to enhance and protect their IT investment

Professional Services: Enabling our customers to drive more value from their eCommerce strategy



WHAT MAKES US DIFFERENT?

Industry experience

Our highly-experienced management team has a successful track record and we have a long-serving technical team with many years of expertise.

EGS has proven technology

With EGS, customers are not buying into a promise of technology tomorrow. Our technology works today and has been established for years.

Spend Management is what we do

Our solutions are not 'add on' modules for bigger systems. We specialise in Spend Management and have earned the right to call ourselves experts.

Our solutions are 'on demand'

All our solutions are web based. We host and manage the platform and configure it for the needs of customers. All they need to get started is a web browser.

We have developed and own all our technology

Owning our technology gives us a huge advantage over many competitors. We aren't locked into the product roadmap of a global software provider. We have the flexibility and freedom to develop solutions in the way that's best for our customers.

EGS provides a single integrated platform

Our solutions work seamlessly first time, every time – because they are launched by the team that made them, rather than an assortment of disparate solutions bolted together.

Customers know they can trust us

Our primary production site is rated as Tier IV, the highest classification for a data centre, providing 99.995% infrastructure availability. All customer data is held on high-resilient disc arrays, which also perform continual online, offsite backup.

OUR PARTNERSHIPS

With our partners, we have an outstanding track record of creating ground-breaking new ventures that bring together the best strengths of public and private sector.

EGS has highly-valued partnerships with government agencies, buying consortia and industry associations across a wide range of sectors. We also have technology partnerships with peer organisations and work closely with vendors of all the main FMS/ERP systems.

