



CUSTOMER REFERENCE **LEEDS METROPOLITAN UNIVERSITY**

The customer

Leeds Metropolitan University has 30,000 students and 3,000 staff. In 2007, Leeds Met decided to upgrade its Agresso finance system and, at the same time, introduce an electronic marketplace to replace the paper-based procurement systems used by its schools and departments. As well as reducing costs, the university wanted to further improve the accuracy of purchase orders and gain greater visibility of spending across its organisation.

The solution

The university chose the Parabilis marketplace delivered by EGS. "Parabilis had good references and proven integration with Agresso," explains Liz Wilson, eProcurement Officer at Leeds Met. A phased roll-out of Parabilis (in tandem with Agresso) began with the University's Carnegie Faculty, followed by the Met Office department in 2009. Meanwhile, other schools have been given advance access to supplier content (via direct 'punch-out' connections and free-text orders) so they don't have to wait for the Agresso roll-out, which is still continuing. By the summer of 2009, the value of orders placed by Leeds Met through Parabilis totalled more than £7.1 million.

The benefits

Leeds Met is starting to see the benefits already, says Liz Wilson:

- **Savings:** "Our annual spend is around £50 million and ultimately most of this will be through the marketplace. Parabilis is enabling significant time savings as well as reduced spending on printing and postage. Purchase order accuracy has increased, saving on admin time too. We are now considering what further savings might arise in the future from eInvoicing."
- **Supplier content:** "We really like the way Parabilis engages with all our suppliers using a mix of enablement options, so no-one gets left out."
- **Greater visibility:** "With Parabilis, we have a clearer picture of expenditure, enabling better use of open contracts."
- **User experience:** "Parabilis has established a good name for itself within the University, based on people's positive experience. It takes only a few clicks for them to access supplier content and catalogues."
- **Expertise and support:** "EGS has provided a great deal of help during the roll out and their knowledge is excellent. The SUPC have also been superb in providing hosted catalogues for the marketplace."

DISCOVER MORE

To find out more about Parabilis, contact EGS on **020 7539 2828**, email **info@egsgroup.com** or visit us at **www.egsgroup.com/parabilis**

Alternatively, call Victoria Womersley, Supplier Adoption Project Officer, Parabilis, SUPC, on **0118 3782425** or visit **www.parabilis.ac.uk**

The Parabilis online eProcurement marketplace is operated by EGS and supported by the Southern Universities Purchasing Consortium (SUPC).

Other Parabilis customers include:

- University of East Anglia
- University of Glasgow
- University of Greenwich
- University of Hertfordshire
- Lancaster University
- Leeds Metropolitan University
- University of Plymouth
- St Andrews University
- University of Southampton
- Institute of Cancer Research

ABOUT EGS

EGS provides solutions to manage and control corporate spending by automating and streamlining the entire purchase-to-pay lifecycle. Our Spend Management solutions give you control, save you money and equip your executive team with the best information to make the right decisions. More than 40,000 users across 150 organisations in the public and commercial sectors employ EGS solutions and save millions of pounds. This year over one million transactions, worth £1 billion of corporate purchasing, will be completed using EGS.

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